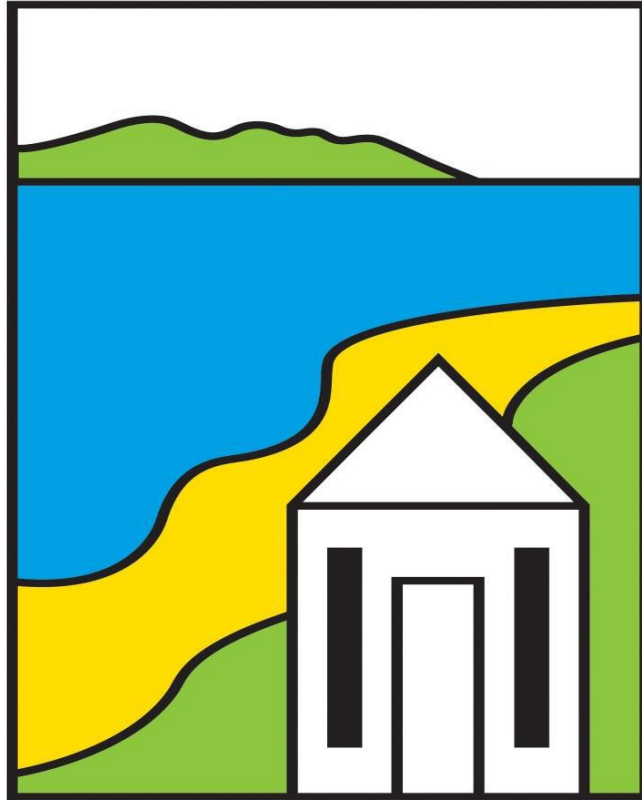


*Portarlinton Neighbourhood House Inc*



## Performance Evaluation Framework

How we measure operational & strategic success

# Performance Evaluation Framework

## Document Control

|                |                   |
|----------------|-------------------|
| Version number | 1                 |
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## Document Purpose

1. The purpose of this document is to outline an 'ideal' **PNH Performance Evaluation Framework**. This framework is a **guide** for use by the PNH CoM, for the evaluation of PNH operational and strategic performance.
2. The operational performance standards in this document also guide CoM decisions in the development of PNH, and the implementation of our change goals.
3. Each year, the PNH CoM may choose to collect some of the evaluation data that is part of this framework, or all of it, depending on resources and other challenges in that year.
4. This document focuses on operational performance, i.e. quality of our *normal operations*. It includes 'stretch' target to meet strategic/change goals, as the strategic goals are expected to become 'normal operations'.
5. **This PNH Performance Evaluation Framework SHOULD NOT be used to evaluate the performance of the PNH Program Manager.** The PNH Performance Evaluation Framework is to evaluate the operational and strategic performance of PNH. The assessment of the PNH Program Manager's performance is based in the KPIs in the PNH Program Manager's Work Plan, and focusses on how the PNH Program Manager influences PNH performance and manages challenges.
6. This Performance Evaluation Framework does not include **PNH Financial KPIs** (in Financial Management Policy).

## PNH Operational Performance Standards

Refer to the table on pages 4-5 for the operational performance standards and KPIs.

The Operational Performance Standards are linked to the Strategic/Change Goals in the Strategic Plan and describe “what we want to be known for” in a manner that is measurable, and also guides decisions.

Strategy is converted to ‘normal operations’, hence strategic progress is evaluated as ‘operational performance’.

The Performance Standards, were determined by several PNH CoM workshops, the Program Manager, and a Member Focus Group to ensure member contribution.

## Evaluation Data Sources

As per the introduction to this document, the PNH CoM may choose to collect some of the data that is part of this framework, or all of it, depending on resources and other challenges in that year.

The data sources used in the PNH Performance Evaluation are:

- 1 Office Records
- 2 Annual Member Online Survey and subsequent member feedback via focus groups
- 3 CoM self-assessment

## Monitoring vs Evaluation

Performance Evaluation is an evaluation of the end product, i.e. an evaluation made at a specific point in time, for a specific period, looking back.

Performance monitoring is a series of operational processes and a culture that looks forward, to ensure evaluation KPIs are met. The Program Manager monitors operations and manages any risks, challenges and changes. The Program Manager reports to the CoM monthly, with monthly monitoring data, and is in constant communication with the President. Hence, the Program Manager and the CoM work together, looking forward to monitor progress and to keep the organisation ‘on track’.

## Timeframe for Data Collection

Once all evaluation data is collected and analysed, writing the performance report may be a team effort under a CoM subcommittee.

Suggested timeframes:

| Month | Task  |
|-------|---|
| March | Review this document, decide on the program for the year to evaluate PNH performance  |
| April | Prepare for: <ul style="list-style-type: none"> <li>• Collection of office data</li> <li>• Annual Member Survey</li> <li>• CoM self-assessment</li> </ul> |
| May   | Conduct all surveys - collate results   |

|           |  |
|-----------|--|
| June      | Conduct Member Focus Groups (maybe facilitator focus groups too) |
| July      | Collate all results and write draft report for CoM               |
| August    | CoM reviews the draft performance Report                         |
| September | Draft Performance Report adopted at CoM                          |
| October   | Report to Members (AGM)  |

NOTE: Lots of the information regarding the detailed processes, e.g. how we run an annual survey and collate data, can be recorded in operational procedures as this framework evolves.

## Annual Member Satisfaction Survey

The most important factor in PNH performance evaluation is member satisfaction. The only way to evaluate member satisfaction is to survey members for quantifiable data and back that up with qualitative data. To analyse trend data, the annual member satisfaction survey must use the same questions (statements for rating) every year. PNH aims for 80% satisfaction rating (strongly agree or agree rating) in all questions/categories.

Additional questions can be added each year for a topical issue. A space to collect comments may be added. The survey will be online for convenience and automated data collection. A 10% response rate will be accepted as statistically relevant. The survey should be followed with focus groups to analyse the data and provide the qualitative data.

### Member Satisfaction Survey Questions

| Please rate the following statements, in my PNH experience - |  | Strongly disagree | Disagree | Unsure | Agree | Strongly Agree |
|--|--|-------------------|----------|--------|-------|----------------|
| 1  | PNH activities & events are diverse, safe, accessible, and meet my needs as a member   |                   |          |        |       |                |
| 2  | The facilities used by PNH are suitable for PNH activities and events  |                   |          |        |       |                |
| 3  | The facilitators for activities and events are capable in their roles, and reflect PNH values and desired behaviours                       |                   |          |        |       |                |
| 4  | PNH overall is aligned to its values, and desired behaviours   |                   |          |        |       |                |
| 5  | There is increasing community awareness of PNH, and PNH is engaging well with the wider community to meet community needs                  |                   |          |        |       |                |
| 6  | PNH Committee is performing with integrity, transparency, engaging members in decisions, and role models PNH values and desired behaviours |                   |          |        |       |                |
| 7  | PNH communications are accessible, timely and meet my needs  |                   |          |        |       |                |
| 8  | Overall PNH is performing well   |                   |          |        |       |                |

PNH values - sense of community, respect, integrity

Desired behaviours - members are engaged, friendly, and supportive (as per the Code of Conduct)

## Performance KPIs

### 1. Membership Goal: Our membership is growing to better reflect community demographics

| PNH Operational Performance Standards   | 2026 Performance KPIs & targets  |
|---|--|
| <p>PNH will continually grow the membership, and non-member participation, to reflect the community demographics, without loss of existing members.</p> | <p><b>Office Data</b></p> <ul style="list-style-type: none"> <li>By 2026, the total number of members will be 7.5% of the total 3223 population<br/><i>Based on a population of 8540 and 500 members in 2020, that is approximately 5.8% of the population. In 2026 based on an estimated population of 9000, 7.5% will be approximately 675 members. Not all members will be from this post code but will be counted in this KPI.</i></li> <li>Membership non-renewals will be no greater than 10% of memberships per year (i.e. members retained each year will be 90%).</li> <li>Membership, and non-member participation, for persons with a known disability will continue to grow (limited data available)</li> <li>The number of male members in relation to female members will continually increase</li> <li>By 2026, the number of <i>participants/participations per year</i> in each age segment will represent the community demographics re age segment. Note that this is a KPI for participation not membership. It is to encourage actions that introduce PNH to the various age segments. Hopefully membership in each age segment will follow over time. Refer to Appendix 3, page 9, for the definition of participant and how it is calculated for this KPI.</li> </ul> |

### 2. Program Goal: Our program is growing to meet diverse needs of our members and the community

| PNH Operational Performance Standards   | 2026 Performance KPIs & targets   |
|---|---|
| <p>The Program (of activities &amp; events) will:</p> <ul style="list-style-type: none"> <li>Meet purpose/mission: learning, social and community opportunities</li> <li>Safe &amp; accessible</li> <li>Be diverse</li> <li>Meet needs of members</li> <li>Meet community needs</li> <li>Utilise opportunities to partner with other organisations</li> <li>Maximise member participation and engagement</li> <li>Demonstrate best use of resources (facilities, physical resources, human resources, and financial resources)</li> <li>Have appropriate and cost-effective facilities for activities and events</li> <li>Have appropriate number of capable facilitators that reflect PNH values and desired behaviours</li> </ul> | <p><b>Member Satisfaction Data</b></p> <ul style="list-style-type: none"> <li>At least 80% of members report that the PNH Program of activities &amp; events is diverse, safe, accessible, &amp; meets their needs (Q1)</li> <li>At least 80% of members report that the facilities used by PNH are suitable for PNH activities and events (Q2)</li> <li>At least 80% of members report that the facilitators for activities and events are capable, and reflect PNH values and our desired behaviours (Q3)</li> </ul> <p><b>Office Data</b></p> <ul style="list-style-type: none"> <li>Continual increased trend in number &amp; diversity of activities, number of facilitators, and number and diversity of events</li> <li>Continual increase in number of community partnerships</li> <li><b>Monthly trend ratio</b> - number of activities (per month): total number of activity participations (per month) - is increasing</li> <li><b>Monthly trend ratio</b> - number of events (per month): total number of event participations (per month) - is increasing</li> </ul> <p><b>CoM Assessment</b></p> <ul style="list-style-type: none"> <li>Program Efficiency</li> <li>Program meets community needs (no data source)</li> </ul> |

### 3. Culture Goal: Members and staff will comply with the desired behaviours as found in the Code of Conduct Policy, which reflects the PNH Values and support the Strategic Goals

| PNH Operational Performance Standards  | 2026 Performance KPIs & targets  |
|--|--|
| Members and staff are complying with the desired behaviours as found in the Code of Conduct Policy (friendly, supportive engaged), and actively support PNH Values (sense of community, respect, integrity). | <b>Member Satisfaction Data</b> <ul style="list-style-type: none"> <li>At least 80% of members report that PNH is aligned to its values, and desired culture (Q4)</li> </ul> |

### 4. Community Connection Goal: Our community is growing in awareness and engagement with PNH

| PNH Operational Performance Standards  | 2026 Performance KPIs & targets   |
|--|---|
| From the wider community perspective, there is a growing awareness of PNH, and increased engagement. | <b>Member Satisfaction Data</b> <ul style="list-style-type: none"> <li>At least 80% of members report increasing community awareness of PNH, and that PNH is engaging with the wider community to meet community needs (Q5)</li> <li>PNH meets Marketing KPIs (to be determined)</li> </ul> |

### 5. Governance & Administration Goal: Our governance and administration practices are grounded in accountability, transparency and achievement

| PNH Operational Performance Standards   | 2026 Performance KPIs & targets  |
|---|--|
| <p>PNH CoM, staff and Office volunteers will demonstrate:</p> <ul style="list-style-type: none"> <li>Integrity</li> <li>Transparency</li> <li>PNH Values and desired behaviours</li> </ul> <p>Our governance and administrative practices will:</p> <ul style="list-style-type: none"> <li>Reflect an modern, flexible organisation</li> <li>Meet overall satisfaction of members</li> <li>Engage members in decisions</li> <li>Achieve our 2026 performance KPIs &amp; targets</li> </ul> <p>Information and communication will be:</p> <ul style="list-style-type: none"> <li>Accessible</li> <li>Timely and accurate</li> <li>Meet needs of members</li> </ul> <p>Compliance &amp; safety</p> <ul style="list-style-type: none"> <li>CoM will continually improve its governance practices</li> <li>PNH will meets all its regulatory compliance requirements</li> </ul> | <b>Member Satisfaction Data</b> <ul style="list-style-type: none"> <li>At least 80% of members report that PNH CoM is performing with integrity, transparency, engaging members in decisions, and role models PNH values and desired behaviours (Q6)</li> <li>At least 80% of members report that PNH communications are accessible, timely and meet their needs (Q7)</li> <li>At least 80% of members report that PNH is performing well overall (Q8)</li> </ul> <b>CoM Assessment</b> <ul style="list-style-type: none"> <li>CoM self-assessment of CoM performance</li> <li>CoM analysis of progress towards strategic /change goals</li> <li>100% compliant using CoM internal checklists for legal and policy compliance</li> <li>100% compliant against internal OH&amp;S Checklist</li> <li>No serious accident or injury</li> <li>Efficiency and effectiveness of the program of activities and events</li> <li>Efficiency and effectiveness of the office administration</li> <li>The growing percentage of members engaged in decision making (via forums, written suggestions, etc.)</li> </ul> |

## Appendix 1: Annual scorecard report to members (template)

| KPI  |  | 2022-23 Achievement | Comments re meeting 2026 target |
|--|--|---------------------|---------------------------------|
| Member Satisfaction re diversity of activities & events  | 80% satisfied  |                     |                                 |
| Member Satisfaction re facilities  | 80% satisfied  |                     |                                 |
| Member Satisfaction re facilitators  | 80% satisfied  |                     |                                 |
| Member Satisfaction re values, and desired behaviours  | 80% satisfied  |                     |                                 |
| Member Satisfaction re community awareness, PNH engagement in community, and meeting community needs | 80% satisfied  |                     |                                 |
| Member Satisfaction re governance  | 80% satisfied  |                     |                                 |
| Member Satisfaction re communications  | 80% satisfied  |                     |                                 |
| Member Satisfaction overall  | 80% satisfied  |                     |                                 |
| Number of memberships  | 7.5% of population<br>=675 members based on 9000 by 2026 |                     |                                 |
| Number of resignations/non-renewals  | Less than 10% of membership                              |                     |                                 |
| Number of new memberships  | No KPI in 2023   |                     |                                 |
| Ratio- number of female members: number of male members  | Continual increase<br>(p.a.)                             |                     |                                 |
| Number of activities   | Continual increase                                       |                     |                                 |
| Number of facilitators   | Continual increase                                       |                     |                                 |
| Number of participations* in activities  | Continual increase                                       |                     |                                 |
| Ratio - number of activities:number of participations  | Continual increase                                       |                     |                                 |
| Number of partnerships   | Continual increase<br>(p.a)                              |                     |                                 |
| Participation rate due to partnerships (estimate)  | Continual increase<br>(p.a)                              |                     |                                 |
| Number of events   | Continual increase                                       |                     |                                 |
| Number of participations in events (total)   | Continual increase                                       |                     |                                 |
| Ratio - number of events:number of participations  | Continual increase                                       |                     |                                 |
| Participation rate be persons with known disability (estimate)                                       | Continual increase                                       |                     |                                 |
| OH&S -number serious incidents or injuries   | Nil  |                     |                                 |

In report, comment on program efficiency and effectiveness, and office efficiency and effectiveness.

Also comment on the participation rate per age segment.

Financial report is separate.

NOTE: moving forward past this 2022-2026 Strategic Plan, PNH needs to consider evaluation from the external.

## Appendix 2: Monthly report to CoM (template)

|     | KPI   | Target                      | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | ANNUAL TOTAL |
|-----|---|-----------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|
| 1.  | Number of memberships                                 | 675 by 2026                 |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 2.  | Number of new members                                 | (no target yet)             |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 3.  | Number of resignations or memberships lapsing         | Less than 10% of membership |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 4.  | Number of members not engaging via activities         |                             |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 5.  | No. of members doing -1 activity per week             |                             |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 6.  | No. of members doing -2 activities per week           |                             |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 7.  | No. of members doing - 3 or more activities / week    |                             |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 8.  | Number of actual Activity Hours per month             | (no target)                 |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 9.  | Number of facilitators                                | Continual increase          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 10. | <b>**Number of participations in activities</b>       | <b>Continual increase</b>   |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 11. | Ratio - number of activities:number of participations | Continual increase          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 12. | Cash taken for activities                             | (no target)                 |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 13. | Coupons taken for activities                          | (no target)                 |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 14. | <b>***Net profit activities (office data)</b>         | As per budget c.f. MYOB     |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 15. | Income activities (office data)                       | For comparison to MYOB data |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 16. | <b>****Income activities (MYOB Data)</b>              | As per budget               |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 17. | Number of events                                      | Continual increase          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 18. | <b>****Number of participations in events</b>         | <b>Continual increase</b>   |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 19. | Ratio - number of events:number of participations     | Continual increase          |     |     |     |     |     |     |     |     |     |     |     |     |              |



|     | KPI   | Target                   | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | ANNUAL TOTAL |
|-----|---|--------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------------|
| 20. | Net profit events (Social Committee data)                           | For comparison to MYOB   |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 21. | Net profit events (MYOB Data)                                       | As per budget            |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 22. | Number 0-4 year olds participants                                   | 25-30 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 23. | Number 5-9 year olds participants                                   | 30-35 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 24. | Number 10-19 year olds participants                                 | 65-70 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 25. | Number 20-29 year olds participants                                 | 65-70 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 26. | Number 30-39 year olds participants                                 | 60-65 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 27. | Number 40-49 year olds participants                                 | 75-80 per annum          |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 28. | Number 0-4 year olds participants                                   | 65-70                    |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 29. | Participation rate for persons with known disability (estimate)     | Continual increase       |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 30. | *****Participation rate for members engaged in decisions (estimate) | Continual increase       |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 31. | *****Total Volunteer Hours (total)                                  | No target                |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 32. | OH&S -number serious incidents or injuries                          | Nil                      |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 33. | Number of partnerships  | Continual increase (p.a) |     |     |     |     |     |     |     |     |     |     |     |     |              |
| 34. | Participation rate due to partnerships (estimate)                   | Continual increase (p.a) |     |     |     |     |     |     |     |     |     |     |     |     |              |

\*\* Participations/Participants are counted as a person (can be non-member) attending an activity or event, e.g. a member attending 3 activities per week= about 14 participant counts per month.

\*\*\* Net profit for activities from office data uses an operational cost factor per hour for operational costs - it is an indicator of costs

\*\*\*\* Income activities (MYOB Data) can be different from income (office data) because of the way coupons are sold and redeemed

\*\*\*\*\* Number of participants (participations) in events (total) - from Social Committee data

\*\*\*\*\* Members engaged in decisions - indicated by the number of participants at any forum or meeting, and number of written suggestions

\*\*\*\*\* Total Volunteer Hours (total) includes volunteer hours by facilitators, committee, social committee, office personnel, other e.g. gardener

## Appendix 3: Calculating member participation by age segment

Membership Change Goal: Our membership is growing to better reflect community demographics

The KPI is -

- By 2026, the number of *participations per year* in each age segment will represent the community demographics re age segment
  - \* Participations are counted as a person attending an activity or event, e.g. a member attending 3 activities per week, will have about 14 participant counts per month and a participation rate of about 140 per year. Participants can be non-members.

The calculations below are based on an assumption that the % of each age segment remains the same, regardless of the growing population. The assumption is due to lack of current demographic population data from Census.

The table below is a guide for indicating that PNH's participation (not membership) is reflecting the community demographics by age group. To achieve membership that reflects community demographics, we first have to engage with each age segment.

|              | <b>3223<br/>Population<br/>based on<br/>2020 census</b> | <b>% of total<br/>population<br/>(total 8500)</b> | <i>Participation<br/>rate<br/>required for<br/>500<br/>members</i> | <i>Participation<br/>rate<br/>required for<br/>675<br/>members</i> | <i>Participation<br/>rate<br/>required for<br/>750<br/>members</i> | <i>Participation<br/>rate<br/>required for<br/>1000<br/>members</i> | <b><i>Number of<br/>members<br/>April 2022</i></b> |
|--------------|---|---|--|--|--|---|--|
| 0-4 years    | 269   | 3.1   | 16   | 21   | 23   | 31  | <b>0</b>   |
| 5-9 years    | 373   | 4.4   | 22   | 30   | 33   | 44  | <b>0</b>   |
| 10-19 years  | 713   | 8.3   | 42   | 56   | 62   | 83  | <b>0</b>   |
| 20-29 years  | 641   | 7.5   | 38   | 51   | 56   | 75  | <b>0</b>   |
| 30-39 years  | 583   | 6.8   | 34   | 46   | 51   | 68  | <b>0</b>   |
| 40-49 years  | 777   | 9.1   | 46   | 61   | 68   | 91  | <b>5</b>   |
| 50-59 years  | 1148  | 13.4  | 67   | 90   | 101  | 134   | <b>12</b>  |
| 60-69 years  | 1898  | 22.2  | 111  | 150  | 167  | 222   | <b>152</b>   |
| 70-79 years  | 1480  | 17.3  | 87   | 117  | 130  | 173   | <b>227</b>   |
| 80 > years   | 659   | 7.7   | 39   | 52   | 58   | 77  | <b>71</b>  |
| <b>TOTAL</b> | <b>8541</b>   | 100   | 500  | 675  | 750  | 1000  | <b>467*</b>  |

\*Number of members is about 480, age unknown for about 13